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# **The Fredericton Homeless Shelters Inc.**

## **Financial Statements**

**December 31, 2020**

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# The Fredericton Homeless Shelters Inc.

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December 31, 2020

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## Independent Auditor's Report

To: The Directors of The Fredericton Homeless Shelters Inc.

### *Qualified Opinion*

We have audited the financial statements of The Fredericton Homeless Shelters Inc., which comprise the statement of financial position as at December 31, 2020, and the statements of operations, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### *Basis for Qualified Opinion*

The Fredericton Homeless Shelters Inc., in common with many charitable organizations, derives revenue from donations and fundraising from the general public, and rent from residents, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of revenues was limited to the amounts recorded in the records of The Fredericton Homeless Shelters Inc. and we were not able to determine whether any adjustments to revenues, excess of revenues over expenditures, and unrestricted net assets were necessary.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

## Independent Auditor's Report, continued

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ◆ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ◆ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- ◆ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ◆ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- ◆ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Fredericton, New Brunswick  
May 20, 2021

  
Chartered Professional Accountants





## The Fredericton Homeless Shelters Inc.

Statement of Financial Position

As at December 31, 2020

	2020	2019	2018
<b>ASSETS</b>			
Current			
Cash	\$ 411,794	\$ 129,670	\$ 127,297
Accounts receivable	40,631	33,025	20,247
Prepaid expenses	196	3,193	-
Restricted cash (note 6)	39,429	58,307	7,467
HST receivable	<u>9,319</u>	<u>6,547</u>	<u>5,411</u>
	501,369	230,742	160,422
Investments (note 3)	126,858	101,281	91,538
Capital assets (note 4)	<u>342,831</u>	<u>282,417</u>	<u>286,127</u>
	<u>\$ 971,058</u>	<u>\$ 614,440</u>	<u>\$ 538,087</u>
<b>LIABILITIES</b>			
Current			
Accounts payable and accrued liabilities (note 5)	\$ 18,979	\$ 33,527	\$ 46,084
Deferred donations and grants (note 6)	<u>39,429</u>	<u>58,307</u>	<u>7,467</u>
	58,408	91,834	53,551
Deferred contributions (note 7)	<u>271,534</u>	<u>237,630</u>	<u>247,615</u>
	<u>329,942</u>	<u>329,464</u>	<u>301,166</u>
<b>NET ASSETS</b>			
Unrestricted	569,819	240,189	198,409
Invested in capital assets	<u>71,297</u>	<u>44,787</u>	<u>38,512</u>
	<u>641,116</u>	<u>284,976</u>	<u>236,921</u>
	<u>\$ 971,058</u>	<u>\$ 614,440</u>	<u>\$ 538,087</u>

Approved

Director Scott Williams

## The Frederickton Homeless Shelters Inc.

Statement of Changes in Net Assets  
Year ended December 31, 2020

	<u>Unrestricted</u>	<u>Invested in capital assets</u>	<u>Total 2020</u>	<u>Total 2019</u>	<u>Total 2018</u>
Balance, opening	\$ 240,189	\$ 44,787	\$ 284,976	\$ 236,921	\$ 224,466
Excess of revenues over expenditures	356,140	-	356,140	48,055	12,455
Capital asset additions net of deferred contributions	(33,058)	33,058	-	-	-
Amortization of capital assets	17,644	(17,644)	-	-	-
Amortization of deferred contributions	(11,096)	11,096	-	-	-
Balance, closing	<u>\$ 569,819</u>	<u>\$ 71,297</u>	<u>\$ 641,116</u>	<u>\$ 284,976</u>	<u>\$ 236,921</u>

## The Fredericton Homeless Shelters Inc.

Statement of Operations  
Year ended December 31, 2020

	2020	2019	2018
<b>Revenues</b>			
Donations and fundraising - unrestricted	\$ 487,087	\$ 429,350	\$ 353,279
Unrestricted grants	230,483	100,902	89,506
Restricted grants and donations	210,564	63,879	14,237
Province of NB Funding	123,997	123,997	123,997
Wage subsidies	104,871	28,373	8,841
Guest rent	51,993	54,773	57,241
Other revenue	38,078	22,693	8,107
Amortization of deferred contributions	11,096	9,985	9,999
	<u>1,258,169</u>	<u>833,952</u>	<u>665,207</u>
<b>Expenditures</b>			
Salaries and related benefits	689,432	601,911	494,065
Special projects	44,109	15,305	5,620
Fundraising	36,624	49,549	41,312
Office	33,430	27,370	19,717
Telephone and utilities	29,642	32,452	29,082
Repairs and maintenance	20,876	11,130	14,775
Amortization	17,644	14,958	14,634
Professional fees	8,088	10,243	9,050
Rent	7,740	7,740	7,740
Insurance	6,903	6,630	6,315
Conferences and training	3,771	4,643	2,163
Committee expenses	2,686	4,401	1,192
Interest and bank charges	2,650	2,712	2,211
Miscellaneous	1,523	1,667	2,964
Program expenses	-	4,375	95
	<u>905,118</u>	<u>795,086</u>	<u>650,935</u>
Excess of revenues over expenditures from operations	<u>353,051</u>	<u>38,866</u>	<u>14,272</u>
<b>Other income (expense)</b>			
Investment income	1,602	2,441	2,639
Market value adjustment for investments	1,487	6,748	(4,456)
	<u>3,089</u>	<u>9,189</u>	<u>(1,817)</u>
Excess of revenues over expenditures	<u>\$ 356,140</u>	<u>\$ 48,055</u>	<u>\$ 12,455</u>

## The Fredericton Homeless Shelters Inc.

Statement of Cash Flows  
Year ended December 31, 2020

	2020	2019	2018
Operating activities			
Cash received from donations	\$ 435,603	\$ 467,412	\$ 372,401
Cash received from grants	707,992	339,844	244,688
Cash received from client services	52,999	59,288	57,241
Cash received from investments and other activities	2,700	3,188	2,639
Cash paid to employees and suppliers	<u>(898,273)</u>	<u>(801,529)</u>	<u>(636,668)</u>
	<u>301,021</u>	<u>68,203</u>	<u>40,301</u>
Investing activities			
Purchase of investments	(4,717)	(3,742)	(5,639)
Purchase of capital assets	<u>(33,058)</u>	<u>(11,248)</u>	<u>(3,383)</u>
	<u>(37,775)</u>	<u>(14,990)</u>	<u>(9,022)</u>
Change in cash position	263,246	53,213	31,279
Cash, opening	<u>187,977</u>	<u>134,764</u>	<u>103,485</u>
Cash, closing	<u><u>\$ 451,223</u></u>	<u><u>\$ 187,977</u></u>	<u><u>\$ 134,764</u></u>
Cash consists of:			
Cash	\$ 411,794	\$ 129,670	\$ 127,297
Restricted cash (note 6)	<u>39,429</u>	<u>58,307</u>	<u>7,467</u>
	<u><u>\$ 451,223</u></u>	<u><u>\$ 187,977</u></u>	<u><u>\$ 134,764</u></u>



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## The Fredericton Homeless Shelters Inc.

Notes to Financial Statements

December 31, 2020

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### 1. Nature of operations

The Fredericton Homeless Shelters Inc. is a registered charity incorporated under the New Brunswick Companies Act. The organization provides temporary refuge to individuals experiencing homelessness in Fredericton, NB and surrounding areas. The organization is exempt from income taxes by virtue of paragraph 149(1)(f) of the Income Tax Act.

### 2. Significant accounting policies

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies are detailed as follows:

#### (a) Cash and restricted cash

Cash and restricted cash consist of balances held with financial institutions.

#### (b) Revenue recognition

The organization follows the deferral method of accounting for contributions and grants. Restricted contributions and grants are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions and grants are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Rental income is recognized on a monthly basis upon completion of the rental period and when collectability is reasonably assured.

Investment income includes dividends, interest income, and realized investment gains and losses. Interest and dividend income are recognized when the right to receive payment is established. Income from realized gains and losses is recognized in the period in which the sale of an investment has occurred. Unrealized investment gains and losses reflect the change in the fair market value of the investments at year end.

#### (c) Capital assets

Capital assets are recorded at cost. The organization provides for amortization using the straight-line method at rates designed to amortize the cost of the capital assets over their estimated useful lives. The annual amortization rates are as follows:

Building	40 years
Equipment	9 years
Leasehold improvements	40 years

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# The Fredericton Homeless Shelters Inc.

Notes to Financial Statements  
December 31, 2020

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2. Significant accounting policies, continued

(d) Contributed services and materials

Volunteers contributed time and materials to assist the organization in carrying out its mandate. Because of the difficulty of determining their fair value, contributed services and materials are not recognized in the financial statements.

(e) Investments

Investments in interest-bearing instruments are carried at cost plus accrued interest. Investments in equities, mutual funds, and other market based instruments are carried at market value.

(f) Financial instruments

The organization initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. The organization subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value.

Financial assets measured at amortized cost include cash, restricted cash and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

(g) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

## The Fredericton Homeless Shelters Inc.

Notes to Financial Statements  
December 31, 2020

### 3. Investments

	2020	2019	2018
Equity Investments and Mutual Funds	\$ 75,492	\$ 54,435	\$ 46,108
Guaranteed Investment Certificates	47,621	46,846	45,430
Fredericton Community Foundation Endowment	3,745	-	-
	\$ 126,858	\$ 101,281	\$ 91,538

### 4. Capital assets

	2020		2019	
Cost	Accumulated amortization	Net	Net	
Land	\$ 20,000	\$ -	\$ 20,000	\$ 20,000
Building	368,254	101,828	266,426	206,084
Equipment	66,623	52,744	13,879	12,487
Leasehold improvements	52,805	10,279	42,526	43,846
	\$ 507,682	\$ 164,851	\$ 342,831	\$ 282,417

### 5. Accounts payable and accrued liabilities

	2020	2019	2018
Accounts payable	\$ 12,240	\$ 22,773	\$ 23,431
Accrued liabilities	5,733	6,239	22,653
Deferred rent	1,006	4,515	-
	\$ 18,979	\$ 33,527	\$ 46,084

## The Fredericton Homeless Shelters Inc.

Notes to Financial Statements

December 31, 2020

### 6. Deferred donations and grants

Donations and grants received during the year relating to expenses occurring in subsequent periods have been deferred and the cash has been restricted until the related expenses are incurred.

	2020	2019	2018
Balance, beginning of year	\$ 58,307	\$ 7,467	\$ 4,700
Additions	34,092	84,580	7,890
Expenditures	(52,970)	(33,740)	(5,123)
	\$ 39,429	\$ 58,307	\$ 7,467

### 7. Deferred contributions

	2020	2019	2018
Balance, beginning of the year	\$ 237,630	\$ 247,615	\$ 253,714
Contributions for Grace House renovations	20,000	-	-
Transfer from deferred donations	25,000	-	3,900
Amortization of contributions	(11,096)	(9,985)	(9,999)
	\$ 271,534	\$ 237,630	\$ 247,615

### 8. Credit facility

A demand operating loan has been authorized by the bank to a maximum of \$40,000 and bears interest at the bank's prime lending rate plus 0.5%. A general security agreement covering all assets of the organization has been pledged as security. No amount is outstanding on this operating loan as at the year end.



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## The Fredericton Homeless Shelters Inc.

Notes to Financial Statements

December 31, 2020

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### 9. Financial instruments

The organization is exposed to the following risks in respect of certain of the financial instruments held:

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. The organization is exposed to this risk in regard to its investment in equities and mutual funds.

#### Interest rate risk

The organization is exposed to interest rate risk as its marketable securities are invested in fixed rate guaranteed investment certificates. The fair market value of these investments will fluctuate with changes in market interest rates.

### 10. Government assistance

The organization received the following direct government assistance related to supporting organizations during the global pandemic:

- \$55,556 in program support under the Reaching Home: Canada's Homelessness Strategy specific to supporting community response to the COVID-19 outbreak.
- \$37,159 in wage subsidy relief under the Canada Emergency Wage Subsidy program.
- \$10,943 in wage subsidy relief under the Canada 10% Temporary Wage Subsidy program.
- \$29,520 in wage subsidy relief under the New Brunswick essential worker wage top-up program.

### 11. Other

The outbreak of coronavirus disease (Covid-19) has resulted in the global declaration of a pandemic by the World Health Organization on March 11, 2020. Government measures in place to combat the health threat of the virus have caused material disruption to businesses globally resulting in an economic slowdown. At this time the duration and impact of the outbreak are unknown as are the efficacy of government and central bank interventions. It is not possible to reliably estimate the length and severity of the measures nor their impact on the future financial results and condition of this organization.

### 12. Comparative amounts

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year.